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Volume XII, Issue 1(23), Summer 2021

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AGGREGATION WITH A LABOUR-SUPPLY DECISION AND HABITS IN CONSUMPTION

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Abstract: *The objective of this paper is to study the problem of a discrete labour supply decision in an artificial economy where the households feature habits in consumption. We demonstrate how lotteries a la Rogerson (1988) can be used to make consumption choices into convex sets, and then produce an equivalent aggregate household with convex labour supply. The presence of consumption habits does not affect the main results of the paper. As in Hansen (1985) and Rogerson (1988) and no consumption habits, with a discrete labor supply decision at individual level, the elasticity of hours worked at the aggregate level increases from one to an infinitely large value.*

Keywords: aggregation; indivisible labour; consumption habits.

JEL Classification: E10; J22; J46.

Introduction and Motivation

The objective of this paper is to study the problem of a discrete labour supply decision in an artificial economy where the households feature habits in consumption. We demonstrate how lotteries a la Rogerson (1988) can be used to make consumption choices into convex sets, and then produce an equivalent aggregate household with convex labour supply. The presence of consumption habits does not affect the main results of the paper. As in Hansen (1985) and Rogerson (1988) and no consumption habits, with a discrete labor supply decision at individual level, the elasticity of hours worked at the aggregate level increases from one to an infinitely large value.

1. Model Setup

The artificial economy is a static setup without physical capital; the households face a non-convex labour supply decision. The focus of the paper is on a one-period framework, the model economy abstracts away from additional complications like technological progress, population growth and uncertainty. It will be assumed in the exposition below that there is a continuum of identic alone-member households. Households will be indexed by index i and distributed uniformly on the unit interval. In the exposition below, we will use small case letters to denote individual variables and suppress the index i to economize on notation.

1.1. Model Description

Each household will be assumed to maximize a utility function of the form:

$$U(c, l) = \ln(c - \phi c_{-1}) + \alpha \ln l, \quad 1.1$$

Where c denotes current consumption of output, c_{-1} is past consumption (taken as given), $0 < \phi < 1$ denotes the persistence in consumption, or the strength of the consumption habits; l is the leisure enjoyed by each individual household, and $\alpha > 0$ is the relative weight attached to utility of leisure. Each household is endowed with a time endowment of unity, which can be split between hours worked, h , and leisure, so that

$$h + l = 1. \tag{1.2}$$

The households make a discrete labor supply choice: whether to work full-time, or not at all. In other words, $h \in \{0; \bar{h}\}$ and $0 < \bar{h} < 1$. The hourly wage rate is w . Finally, the households own the representative firm, and are entitled an equal share of the profit (π).

The household that decides to work full-time sets $h = \bar{h}$ and enjoys

$$U^w = \ln(w\bar{h} + \pi - \phi c_{-1}) + \alpha \ln(1 - \bar{h}), \tag{1.3}$$

while a household that decides not to work, sets $h = 0$ and enjoys

$$U^u = \ln(\pi - \phi c_{-1}) + \alpha \ln(1) = \ln(\pi - \phi c_{-1}). \tag{1.4}$$

1.2. Stand-in Firm

There is a representative firm in the model economy, which produces a homogeneous final product using a production function that requires labor H as the only input. For simplicity, output price will be normalized to unity. The production function $f(H)$ features decreasing returns to scale: $f'(H) > 0, f''(H) < 0, f'(0) = \infty, f'(\bar{h}) = 0$. The representative firm acts competitively by taking the wage rate w as given and chooses H to maximize profit:

$$\pi = f(H) - wH \text{ s.t. } 0 \leq H \leq \bar{h} \tag{1.5}$$

In equilibrium, there will be positive profit, which follows from the assumptions imposed on the production function.

1.3. Decentralized Competitive Equilibrium (DCE): Definition

A DCE is defined by allocations $\{c^w, c^u, c_{-1}, h\}$, wage rate $\{w\}$, aggregate profit ($\pi = \Pi$) s.t. (1) all households maximize utility; (2) the stand-in firm maximizes profit; (3) all markets clear.

2. Characterization of the DCE and Derivation of the Aggregate Utility Function

In this section it will be shown that in the DCE we defined above, if it exists, only some of the households will be employed and work full-time, while the rest will optimally choose to be unemployed. Following the arguments in Rogerson (1988) and Hansen (1985), it can be established that the polar case in which either every household choosing the same - working, or does not, cannot be equilibrium outcomes. Therefore, in equilibrium only some of the agents in the economy will be working, while the rest will not. Denote this mass of employed by λ , and the mass of unemployed by $1 - \lambda$. Workers will receive consumption c^m , while those staying unemployed will consume c^u . Alternatively, the proportion λ of individuals chosen for work can be interpreted also as the probability of being chosen to work: This probability will be endogenously determined, as workers would optimally balance at the margin between the net benefit from working vs leisure. Eventually, and independently from the employment outcome, it turns out that every household enjoys the same utility level. Thus, in equilibrium $H = \lambda\bar{h}$.

From the firm's point of view then the wage is set equal to:

$$w = f'(\lambda\bar{h}). \tag{2.1}$$

Firm's profit is then

$$\Pi = f(\lambda\bar{h}) - f'(\lambda\bar{h})\lambda\bar{h} > 0, \tag{2.2}$$

which follows from the decreasing returns to scale assumption imposed on the production function.

Next, to prove that the characterized DCE actually exists, it will be sufficient to show the existence of a unique value for λ in the unit interval consistent with the fact that in equilibrium utility is the same for all households. In particular, it is trivial to show that everyone working ($\lambda = 1$) is not an equilibrium, since then $w = 0$. Next, from the ex-ante symmetry assumption imposed on all individual households in the model, final consumption would be the same for both the workers and those not selected for work, while the latter would enjoy higher utility out of leisure (holding h fixed), hence there is no benefit of working. Similarly, nobody working in the market sector ($h = 0$) is not an equilibrium outcome either, since the firm would then offer a very high wage for the first unit of labor supplied, and then a marginal worker could increase his/her utility a lot by taking a full-time job.

Thus, if there is a DCE, then it must be that not all households would receive the same consumption bundle. If $0 < \lambda < 1$ is an equilibrium, then total utility for households that work should equal to the utility of households that do not work any hours. This equation is monotone in λ , as the utility function is a sum of monotone functions,

and we can explore the behavior of that function as we let λ vary in the unit interval: As λ approaches zero, the left-hand-side dominates (utility of working is higher), while when λ approaches one, the right-hand-side dominates (utility of not working is higher), where the results follow from the concavity of the utility functions and the production technologies. Next, from the continuity and the monotonicity of those two functions, it follows that there should be a unique $\lambda \in (0,1)$, which is consistent with the DCE. Finally, let c^{m*} and c^{u*} denote the equilibrium consumption allocations of the individuals selected for work, and those who will not work, respectively.

However, given the indivisibility of the labor supply in the market sector, the equilibrium allocation obtained above is not Pareto optimal, as demonstrated in Rogerson (1988). More specifically, a social planner (SP) could make everyone better off by using an employment lottery: in the first stage and choosing the fraction λ of individual households to work in the market sector and give everyone consumption $\lambda c^{m*} + (1 - \lambda)c^{u*}$. In order to show this, we need to (i) check that such an allocation is feasible - which is trivial as total hours and total consumption are identical to the corresponding individual equilibrium values, and (ii) that it provides a higher level of total utility. Showing that the new allocation - which is independent of a household's employment status - makes households better off, is also easy; it generates strictly higher utility on average, where the strict inequality follows from the convexity of the production function and the concavity of the logarithmic function. Thus, the SP is indeed giving in expected utility terms an allocation that is an improvement over the initial equilibrium allocation. If households can pool income together and doing so, they will be able to equalize consumption across states, i.e. $c = c^{m*} = c^{u*}$:

$$\ln(c - \phi c_{-1}) + \lambda \alpha \ln(1 - \bar{h}) \tag{2.3}$$

Observing that for the aggregate household $H = \lambda \bar{h}$, substituting the expression in the aggregate utility above and rearranging terms yields

$$\ln(c - \phi c_{-1}) + AH, \tag{2.4}$$

where

$$A = \frac{\alpha \ln(1 - \bar{h})}{\bar{h}} < 0 \text{ as } \ln(1 - \bar{h}) < 0 \tag{2.5}$$

The resulting aggregate utility function is of an interesting and novel form. At the aggregate, the representative agent obtained from the aggregation features convex preferences of work in terms of aggregate hours, as compared to the individual household, which was faced with a discrete labour choice. Interestingly, the result is not affected in any major way by the presence of consumption habits.

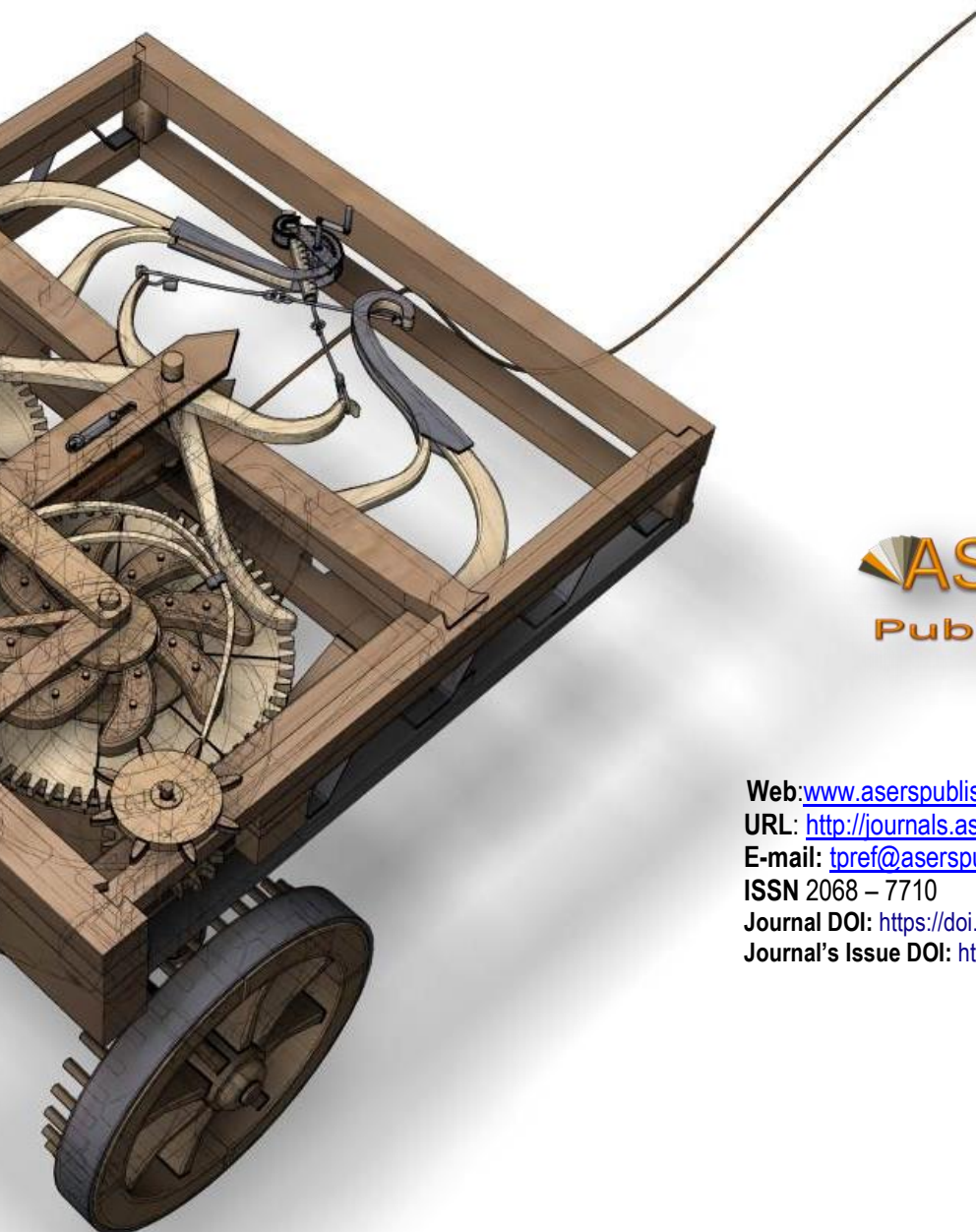
Conclusion

This paper studies the problem of a discrete labour supply decision in an artificial economy where the households feature habits in consumption. We demonstrate how lotteries a la Rogerson (1988) can be used to make consumption choices into convex sets, and then produce an equivalent aggregate household with convex labour supply. The presence of consumption habits does not affect the main results of the paper. As in Hansen (1985) and Rogerson (1988) and no consumption habits, with a discrete labor supply decision at individual level, the elasticity of hours worked at the aggregate level increases from one to an infinitely large value.

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